

Starter Kits – a summary

Starter kits itemise the suggested stock for your commencement as an LE.

Starter kits differ between streams; but they each include the most popular range of stock sold by LEs in those streams.

This document outlines the total value of stock in each recommended starter kit for the purpose of your forward planning.

AUSTRALIA (AUD)

Regular LEs

<u>Basic Starter Kit</u>	<u>\$380</u>
13 books (8 titles) plus DVD	\$250
Prospectus, stationery, supplies	\$130

<u>Extended Starter Kit</u>	<u>\$1,060</u>
60 books (10 titles) plus DVD	\$930
Prospectus, stationery, supplies	\$170

Jump Start LEs

<u>Basic Starter Kit</u>	<u>\$210</u>
44 books (20 titles)	\$210
Prospectus, stationery, supplies +	

<u>Extended Starter Kit</u>	<u>\$310</u>
56 books (30 titles)	\$310
Prospectus, stationery, supplies +	

Workshops / Book Parties

<u>Basic Starter Kit</u>	<u>\$730</u>
35 books (30 titles)	\$660
Prospectus, stationery, supplies	\$70

<u>Extended Starter Kit</u>	<u>\$980</u>
54 books (42 titles) & CD-DVDs	\$910
Prospectus, stationery, supplies	\$70

Pop Up Bookstores

<u>Basic Starter Kit</u>	<u>\$997</u>
37 books (25 titles)	\$497
1 tablecloth, 1 banner + more	\$500

<u>Extended Starter Kit</u>	<u>\$1,590</u>
58 books (33 titles) & CD-DVDs	\$790
2 tablecloths, 2 banners & more	\$800

NEW ZEALAND (NZD)

<u>Basic Starter Kit</u>	<u>\$380</u>
13 books (8 titles) plus DVD	\$250
Prospectus, stationery, supplies	\$130

<u>Extended Starter Kit</u>	<u>\$1,060</u>
54 books (8 titles) plus DVD	\$830
Prospectus, stationery, supplies	\$120